

## Message Text

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PAGE 01 ATHENS 02504 181623Z

ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 SP-02 USIA-15 AID-05 NSC-05

TRSE-00 SS-15 STR-04 OMB-01 CEA-01 CIAE-00

DODE-00 INR-07 NSAE-00 PA-02 PRS-01 /079 W

-----181654Z 112445 /41

O R 181526Z MAR 77

FM AMEMBASSY ATHENS

TO AMCONSUL MILAN IMMEDIATE

INFO SECSTATE WASHDC 9579

USDOC WASHDC

AMCONSUL THESSALONIKI

UNCLAS ATHENS 2504

MILAN FOR MTC

E.O. 11652: N/A

TAGS: BEXP, GR

SUBJECT: GREEK BUYER MISSION TO "INDUSTRIAL AND COMMERCIAL SECURITY  
EXHIBITION," USTC MILAN

REF: STATE 001900

1. FOURTEEN-MAN GREEK BUYER MISSION ORGANIZED BY EMBASSY WILL  
VISIT SUBJECT EVENT. TWELVE MEMBERS WILL ARRIVE AS GROUP MARCH 21  
AND WILL BE ACCOMPANIED BY ECON/COMM ASSISTANT SYMEON G. TSOMOKOS.  
GROUP WILL REMAIN IN MILAN UNTIL MARCH 24. TWO MEMBERS WILL  
TRAVEL SEPARATELY

2. GREEK MISSION WILL STAY AT HOTEL MEDIOLANUM, 3 MAURO MACCHI  
AND WILL ARRIVE AT APPROXIMATELY 2000, MARCH 21. MISSION PLANNING  
TO ARRIVE AT MTC AT 0900 MARCH 22 AND WOULD APPRECIATE TRADE CENTER  
ASSISTANCE IN INSURING THAT GREEK BUYERS HAVE OPPORTUNITY TO VISIT  
ALL EXHIBITS AS GROUP DURING FIRST HOUR IN ORDER TO SCHEDULE  
INDIVIDUAL APPOINTMENTS AS DESIRED. TSOMOKOS WILL BRING COPIES OF  
FULL LIST OF GREEK VISITORS FOR DISTRIBUTION TO EXHIBITORS ON  
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PAGE 02 ATHENS 02504 181623Z

ARRIVAL, AS WELL AS WTDR'S WHERE AVAILABLE

3. FOLLOWING ARE MEMBERS OF TWELVE-MAN GROUP:  
(A) HARALAMBOS PAPADOPOULOS, COUNSELOR, MINISTRY OF FOREIGN  
AFFAIRS. INTERESTED IN PURCHASE OF SECURITY SYSTEMS FOR  
INSTALLATION AT MAIN BUILDING OF MINISTRY OF FOREIGN AFFAIRS  
AND NEW ANNEX. ALSO INTERESTED IN EQUIPMENT FOR GREEK EMBASSIES

AND CONSULATES ABROAD

(B) GEORGIOS MACHERAS, MECHANICAL ENGINEER SPECIALIZED IN SECURITY SYSTEMS, DIRECTORATE OF TECHNICAL SERVICES, BANK OF GREECE. INTERESTED IN POSSIBLE PURCHASE OF SECURITY SYSTEMS FOR BANK OF GREECE MAIN OFFICE AND 27 BRANCHES

(C) DEMETRIOS MANGOS, DIRECTOR, PROPERTY SERVICE AND CONSTANTINOS CARAKOSTAS, DEPUTY MANAGER, INSPECTION SERVICE OF CREDIT BANK. INTERESTED IN DIRECT PURCHASE OF SECURITY SYSTEMS FOR MAIN BANK AND 60 BRANCHES

(D) DEMETRIOS CONSTANTOULAS, MANAGER OF CITIBANK GREEK BRANCH OFFICE. INTERESTED IN DIRECT PURCHASE OF SECURITY SYSTEMS

(E) EVANGELOS TSOTSOROS, DIRECTOR, ADMINISTRATIVE SECTION, OF GENERAL CEMENT CO. S.A. FIRM IS ONE OF LARGEST GREEK CEMENT MANUFACTURERS. EMPLOYS 1,525. LOCAL CREDIT DIRECTORY LISTS FIXED ASSETS OF DRS 4,886 MILLION AND 1975 GROSS INCOME OF DRS 521 MILLION. TSOTSOROS INTERESTED IN PURCHASE OF SECURITY SYSTEMS FOR PLANT REQUIREMENTS

(F) ORESTIS PROTOGIROU, DIRECTOR OF HALKIS CEMENT CO. S.A. LARGE MANUFACTURING COMPANY OF PORTLAND CEMENT. EMPLOYS 828. LOCAL CREDIT DIRECTORY LISTS FIXED ASSETS OF DRS 3,871 MILLION AND 1975 GROSS INCOME OF DRS 347 MILLION. PROTOGIROU INTERESTED IN DIRECT PURCHASE OF SECURITY SYSTEMS FOR PLANT REQUIREMENTS

(G) VLASSIS CATRANTZOS, PARTNER OF B. CATSAROS S.A., TRADING UNCLASSIFIED

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PAGE 03 ATHENS 02504 181623Z

COMPANY. COMMERCIAL AGENT INTERESTED IN REPRESENTING U.S. MANUFACTURERS OF SECURITY SYSTEMS

(H) PANAGIOTIS KOUSOULOS, MANAGER OF SECURITY SYSTEMS O.E., TRADING COMPANY. COMMERCIAL AGENT INTERESTED IN REPRESENTING U.S. MANUFACTURERS OF SECURITY SYSTEMS

(I) EFSTRATIOS AND MRS FOTELLIS, AGENTS AND MANUFACTURERS OF SECURITY SYSTEMS. INTERESTED IN REPRESENTING U.S. MANUFACTURERS AND IN POSSIBLE JOINT VENTURE FOR LOCAL MANUFACTURE

(J) CONSTANTINOS PRASINOS, COMMERCIAL AGENT, INTERESTED IN REPRESENTING U.S. MANUFACTURERS OF SECURITY SYSTEMS. EMBASSY WOULD APPRECIATE INCLUSION OF GREEK MISSION IN HOSPITALITY EVENTS PLANNED AT TRADE CENTER

4. FOLLOWING GREEK BUYERS WILL TRAVEL INDEPENDENTLY WITH LETTERS OF INTRODUCTION TO MTC:

(A) STEFANOS FOROS OF PAPAYANNIS SONS S.A., MANUFACTURER,

IMPORTER AND RETAILER OF WOMEN'S APPAREL AND CLOTHING. INTERESTED  
IN PURCHASE OF SECURITY SYSTEMS FOR LARGE RETAIL SHOP LOCATED  
IN ATHENS

(B) MRS A. GEORGAKA, DIRECTOR OF MINION S.A., ONE OF LARGEST  
DEPARTMENT STORES. INTERESTED IN PURCHASE OF SECURITY SYSTEMS  
FOR CENTRAL STORE AND BRANCH SHOPS.  
MILLS

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## Message Attributes

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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009